

## About LeaseMan

LeaseMan is designed for those who manage portfolios of properties and need the added support of an automated record tracking system, although it is possible to track many other aspects of a property (including financials, contacts, and user-defined data, among others). This program concentrates on the most volatile data associated with real estate data - Critical Dates.

LeaseMan is built "on top of" a relational database, which gives the user maximum flexibility while maintaining the structure required in program applications. LeaseMan also has the ability to track owned properties.

If getting a quick start is important to you, determine which information is most critical to track (i.e., critical dates) and start there. As transactions occur, build up the information for each record.

If you are able to enter all of your record data for each record at one time, note that the system has been designed to allow for orderly and systematic input.

### ***About this Documentation:***

As in most Windows applications, there is more than one method that can be used to accomplish the same goal. This real estate documentation is written to show you the most efficient method.

## Transferring Existing Data

Some organizations already have computerized data (on spreadsheets, relational databases or even on larger systems) and may be interested in having that information transferred to PlanData's LeaseMan software. The advantages of doing this are that you will avoid making any input mistakes since accuracy is critical. To explore the possibility of transferring existing data into LeaseMan, contact PlanData at 1- 800-757-BLDG.

## Licensing

When you buy a copy of LeaseMan from PlanData Systems, you are issued a license ID and a serial number. Every time LeaseMan is opened the license ID and serial number are checked. If they are not valid, the program will open to the demonstration mode only.

## Installation

### ***System Requirements:***

Minimum:

Pentium Processor, 500 MHZ (or higher)  
64 MB RAM (128 MB recommended) with 35 MB Free Disk Space

In general, the more power and RAM your computer has, the better the program's performance will be.

To **install** LeaseMan on your computer, follow these instructions:

1. Place the PlanData CD in your CD-ROM drive. Select "**Install LeaseMan.**"

2. Follow the prompts of the Installation program.
3. To view & print documentation simply click on **LeaseMan Documentation** at the main install screen.
4. You may be asked to reboot the computer before installation can be completed.
5. Double-click the LeaseMan icon located on your desktop to run LeaseMan in the future.

**Note:** If you are running 640 x 480 resolution on your computer, the taskbar must be set to auto-hide.

To do this go to **Settings > Taskbar & Start Menu in Windows**.

## Logging on to LeaseMan

Data entered to the LeaseMan program is content sensitive, therefore users must enter a user-name and password. Your system administrator will setup your system entry and define which function(s) users may access.

To logon, please have your user ID available (if you are using the demonstration version of LeaseMan, your user ID is "DEM" and your password is "O.")

Enter your user-name and password in the text boxes available.

Click the Logon command button.

In order to user LeaseMan, you must have a valid serial number as issued by PlanData. Our demonstration version allows the user to "test" the system. For obvious reasons, we've limited the number of records in the demonstration version to 25, and installed 23 leases which cannot be deleted. To modify your serial number and License ID please go to the **File > Setup** screen.

## Alerts Screen

The first screen that appears after logging on to LeaseMan is the Alerts Screen:

Alerts for today, Tuesday, June 13, 2000				
Date ▾	Type		From	Message
5/12/98	Reminder		LeaseMan	Hi! You can use this reminder to remind yourself and other users
8/17/99	Reminder		Myself	tgg
6/6/00	Reminder		Myself	your birthday is coming up in one month. buy yourself a present
6/13/00	Notice		LeaseMan	Lease 001334 in Boston, MA has renewal option on 1/1/99 and

Critical Dates  
 Options  
 Action Items  
 Reminders

The Alerts that appear can be either legally defined lease dates, lease related action items, or reminders. They are color-coded according to what they refer to, such as an option or a critical date. The **Alerts for Today** screen cannot be directly modified - most of the alerts are automatically generated by information already entered into the system. However, you can add reminders, and set up the alert box according to your needs.

For more information see Alerts, Setting up Alerts, and Adding Reminders.

## The Pull Down Menu

## The Tool Bar

The top bar under the standard Windows drop down menu bar is referred to as the Tool Bar. The tool bar allows

you to move easily while performing certain functions. Depending on the operation that you are doing, certain

tools might be "dithered" (or made inactive) because they are not applicable with that particular function.

The following icons appear on LeaseMan's tool bar:



Search The **Search** tool

Helps a user to locate desired records depending on what section user work.

The **Navigation** tools



These tools help you move through database records based on their order in the database. Click the **Next** button to move forward or the **Previous** button to move back through the database records one record at a time, while the **First** and **Last** buttons jump to first and last record in the database.

## Record Tools



New The **New** button

Allows you to enter a property record.



Edit The **Edit** button

Allows you to edit data.



Delete The **Delete** button

Click this button to delete a current record.



Print The **Print** button

Opens a menu of available reports.



Actions The **Action** button

Opens the Action item screen.



Hierarchy The **Hierarchy** button

Allows you to view your folders by geographic location.



Save The **Save** button

Allows you to save your work and appears when you are adding or editing.



Cancel The **Cancel** button

Appears when you are in edit or add mode and allows you to cancel any changes you have made.



Return The **Return** button

Allows you to move back to the previous page.

## The Tree View Screen

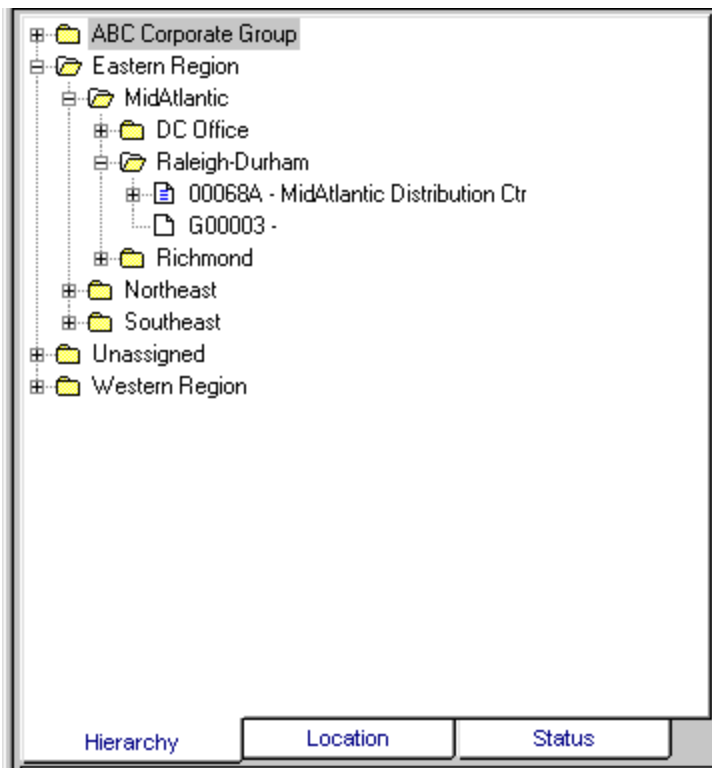
The Tree View is a navigation tool based on Company Hierarchy. It is designed to allow you to easily navigate through your property records, along with any documents or contact records that

you might have "attached" to a property record. Using the tabs at the bottom of the tree view, you can navigate through your property records in one of three ways - by hierarchical organization that you set up, by location, or by the status of the record.

By default, LeaseMan creates three levels: Level 1 represents the Group, Level 2 represents the Division, and Level 3 represents the Branch. The names of the levels may be changed according to your existing company hierarchy. To change level names, go to **File > Setup** and select the **Company** tab.

The hierarchy you setup will affect the way LeaseMan generates a number of reports. Reports can be generated for each division or for the group as a whole. For example, record administrators for the Southeast division (level 2) can run reports specifically for their area of responsibility, which might be Nashville. However, reports can be run to include all of the Southeast as well.

The graphic below shows the Tree View diagram of company hierarchy as seen on the main screen:



See:

Editing the Hierarchy Entries  
Modifying Company Structure

## Tree View Icons

Property leases are represented differently in the tree view. Depending on the lease status, LeaseMan will use a different icon for easy identification.



Active lease



Archived lease



Canceled lease



Preliminary lease

Each lease can have an unlimited number of contacts and documents assigned to it. Each contact and document is represented with its own type of icon:



Assigned contact - You can assign unlimited contacts to records



Attached document - You can attach unlimited spreadsheets, presentations, etc., to the records.

## Branch / Property ID

This basic property record data consists of an identification, the record type (preliminary, active, or inactive), and its connection to a branch. You can also enter other basic information about the record such as the location or the size of the space. To edit any information in these fields click on the **Edit** button on the toolbar.

**The Lease Status** field, on the right side of the window, gives you four ways to classify the status of a lease: **Active**, **Archived**, **Cancel**, and **Prelim**. Note that by default, records classified other than Active are not included in reports.

**Branch:** Either enter a branch code that you wish to associate with this record or select one using the list box by clicking on the arrow next to the field. Note that the branch information "fills in" the appropriate fields.

**Building Name, Address, City/State/Zip, Phone:** Enter this information in the spaces given.

**Contact:** Enter the name of the contact for this property record. Another way to connect contacts to a property is to use the Contacts Table. A line is provided for the Contact's position as well.

**Classification:** Select from a list of valid classifications. Initially this record is "seeded" with information you entered when adding new record.

**Legal Entity:** Enter any description of a legal entity that might be useful as reference information

**USF:** Enter the usable square footage for the space in this record.

**RSF:** Enter the rentable square footage for this record. This is a very important element of your property record since it is used as the denominator in every "RSF" calculation.

**Storage:** Enter the square footage of storage space associated with this record (if applicable).

**Add / Loss Factor:** Based on the RSF and USF of a given floor or building - the program will calculate this automatically once the USF and RSF have been filled in. It is important to note that LeaseMan allows you to override the values that you input.

**Building RSF:** The total rentable square footage for the building can be used to help when allocating operating expenses, etc. Enter the total rentable square footage for the building (for use in allocating operating expenses, etc.).

**Pro Rata Share:** Enter the pro rata share that this property record occupies in the total building.

This field is automatically calculated when you change property RSF and building RSF; however, you can overwrite the calculated value but the same warning applies here as it did in **add/loss factor**.

**Please note: if you decide to overwrite any of the values for RSF, USF, Loss Factor, or Pro Rata Share each field will be affected.**

**Master ID:** This field is used to tie a lease to a master lease ID for subleased properties.

**Primary Use:** Enter the Primary use for this property record (i.e. Sales Office, Warehouse, etc.).

With all of this information filled in, it is easy to keep track of all the basic data pertaining to a record, especially since you can see it all at once.

The screenshot shows the LeaseMan software interface for a property record. The window title is "LeaseMan - C:\LEASEMAN\SAMPLE\SAMPLE.MDB - [Identification]". The interface includes a menu bar (File, Edit, View, Reports, Administration, Help) and a toolbar with icons for Search, First, Previous, Next, Last, New, Edit, Delete, Print, Actions, Hierarchy, and Return. The main form is divided into several sections:

- RecordID:** 00001A
- Branch:** DENV
- Building Name:** The Turner Building
- Classification:** Leased
- Status:** ACTIVE
- Group:** Western Region
- Address:** 2143 Overflow Drive, Suite 5100
- City/State/Zip:** Atlanta, GA, 31208
- USF:** 11400
- RSF:** 13908
- Add Factor, %:** 22
- Loss Factor, %:** 18.03
- Name:** Denver
- Country:** USA
- Storage:** 0
- Building RSF:** 750000
- Address:** 9000 Rocky Mountain Highway
- Building phone:** 770.555.5555
- Pro Rata Share, %:** 1.85
- City/State/Zip:** Denver, CO, 80000
- Building fax:** 770.555.5556
- Master ID:** (empty field)
- Contact:** R. Denver
- Contact name:** Henry Aaron
- Primary Use:** SALES OFF
- Contact position:** Slugger
- Legal Entity:** (empty field)
- Phone:** 303.555.5555
- Contact phone:** 770.555.5555
- Last Updated:** 7/18/00, 4:14 PM by DEMO

At the bottom of the window, there is a status bar with the text "Click on a section to go to view and modify the data" and a table of data: CAPS, NUM, INS, 7/25/00, 12:32 PM.

## Landlord/Payee or Payment Information

Leased properties display on the Property Summary window **Landlord/Payee**, while owned properties display **Payment Information**. To work with this data, make the selection on the Property Summary menu and select **Edit** to make any changes.

In general, **Landlord/Payee** is where you input such information as the **Landlord, Management Co.**, and **Legal Notice** for a leased property. This section also allows you to enter which of the three receive payments for this record by selecting the "**Payment To**" option below each group.

Owned properties will have their own default fields for data established in the Data Model. To view the default values, click on the **Payment Information** section. The pre-determined fields, **Mortgage, RE Taxes, and Legal Notice** are set up when you selected the property status "**Owned**" while adding the record.

The default fields can be changed while setting up your data model and you can also change them on a lease-by-lease basis.

On the bottom of the **Landlord/Payee** screen, there are fields where information regarding the

date and amount of payment is filled in regarding **Current CPI**, **Current Real Estate Taxes**, **Current Operating Expenses**, and **Current Porters Wage**.

The screenshot shows a software window titled "LeaseMan - C:\LEASEMAN\START\PL\SUMPL.L.RUB - [Landlord/Payee]". The interface includes a menu bar (File, Edit, View, Print, Help) and a toolbar with icons for search, print, and other functions. The main form area is divided into several sections:

- Record ID:** 001298
- Landlord:** Miami Development Associates, Address: 55 Backell Drive, City/State/Zip: Miami, FL 30000, Contact name: Jeff Bridges, Phone/Fax: 305 555 5555.
- Agent Co.:** South Florida Management Co., Address: 9999 US Highway 1, City/State/Zip: Miami, FL 30000, Contact name: Larry Swathers, Phone/Fax: 305 555 5555.
- Payment To:** Three checkboxes labeled "Yes" and "No" for each of the four categories below.
- Current CPI:** Date and Amount fields.
- Current Real Estate Taxes:** Date and Amount fields.
- Current Operating Expenses:** Date and Amount fields.
- Current Porters Wage:** Date and Amount fields.

At the bottom of the window, there is a status bar with the text "Click on a section to go to view and modify the data" and system information: "CAPS NUM BUS 7/18/00 2:30 PM".

## Financial Information

You can view financial information about annual rent, services costs, and escalations by clicking on the **Financial Information** section of the Property Summary menu.

Data is displayed in a grid for easy use and validity checks are incorporated to ensure consistency. You can initially input projected data for the record, and over time, enter the actual information, as well as revise previous estimates. This can be used as a very valuable budgeting tool.

The Financial Information screen that appears is in accordance with whatever record you are working with at the time. (The record ID appears in the upper left). The table shown is there to easily keep track of payments made. The **"Cost Code"** column lists the types of cost categories that you set up in Lookup Tables, such as Base Rent. The column **"Pay LL"** lists either a **Y** or **N** depending on whether the payment has been made and the following columns allow you to fill in information regarding to when payments were made and the types of costs.

LeaseMan gives you the ability to track financial information related to a property in an unlimited time scale. This means that you can track financial information on long-term leases and even the financial information on an owned property with no expiration. Because the size of a report must be limited, we have made it possible for you to choose a start date when running the report. The display will then make the start date you choose the first column and all applicable years the following columns for up to ten years. For records greater than ten years, the display is a 10 year window with data in Column 1 located on the left-hand side of that window.



The **Change Column Dates** button allows you to make the dates shown whatever you want the grid to show. It also shows you the date the term commences and the date it expires.

The **Payment Details** button gives you more information regarding the payments, such as what kind, the start date, the amount paid, and how frequently the bill is paid.

Each of the five tabs in the lower part of the screen allows you to enter information related to expenses. **This information is stored for reference purposes only and does not show up on any reports.** The five tabs are: **Consumer Price Index (CPI), Porter wage, Operating, Real estate taxes, and Other.**

The Additional payments field allows you to enter information about any additional payments associated with a property.

Cost Code	Pay LL	Year 1 Jul 1999	Year 2 Jul 2000	Year 3 Jul 2001	Year 4 Jul 2002	Year 5 Jul 2003	Year 6 Jul 2004
Base Rent	Y	\$347,784.00	\$347,784.00	\$393,180.00	\$393,180.00	\$393,180.00	\$393,180.00
Electric	N	\$11,844.00	\$12,579.96	\$12,579.96	\$13,209.00	\$13,209.00	\$13,869.00
Operating Exp.	N	\$1,000.00	\$1,100.00	\$1,200.00	\$1,500.00	\$1,600.00	\$1,700.00
<b>Annual Cost</b>		<b>\$360,628.00</b>	<b>\$361,463.96</b>	<b>\$406,959.96</b>	<b>\$407,889.00</b>	<b>\$407,989.00</b>	<b>\$408,749.00</b>
Mo. Payment to LL		\$28,982.00	\$28,982.00	\$32,765.00	\$32,765.00	\$32,765.00	\$32,765.00
Avg. Monthly Cost		\$30,052.33	\$30,122.00	\$33,913.33	\$33,990.75	\$33,999.06	\$34,062.42
Base Rent \$/RSF		\$25.01	\$25.01	\$28.27	\$28.27	\$28.27	\$28.27
Other \$/RSF		\$0.92	\$0.98	\$0.99	\$1.06	\$1.06	\$1.12

See Also:

Adding or Modifying Payment Data

To change the Column dates

## Adding or Modifying Payment Data


There is a start date for a payment in any given cost code and these payments will continue for the life of the lease or property. If a payment on a cost code changes (i.e. a base rent increase, etc.) you can add an additional line for that cost code, enter the date this change will take effect, then enter the new payment or a percentage increase (if applicable).

See Also:

To change the column dates

## Changing Column Dates

To display financial data for a different time window, you must change the column dates. To accomplish this task, follow these steps:

1. Click the  **Change Column Dates** button.
2. The **Change Start Date** dialogue box will appear. The **Term Commences** and **Term Expires** dates will be given by default and unchangeable.
3. Either enter the **Grid Start Date** or select a date from the calendar drop-down box. Press **OK**. The Property Summary report will print in this same format.

## Critical Dates

This section is the most important of all since it is where the most crucial information regarding leases resides - critical dates. These dates are incorporated into the Critical Lease Date report. To enter or modify Critical / Option Dates, click on the **Critical / Option Dates** section of the Summary Menu.

### Original Occupancy

Enter the original occupancy date for the current property. Enter any comments or descriptions in the adjacent text box.

### Term Commencement

Enter the date that the term commences on the current property. Enter any comments or descriptions in the text box provided.

### Rent Commencement

Enter the date that rent payments commence on the current property. Enter any descriptions or comments in the text box provided.

### Term Expiration

Enter the expiration date for the current record.

### Month to Month

Select **Month-To-Month** field, at the bottom right corner, if applicable. If a lease is month-to-month, it will show on the Summary Report. In addition, the Lease Commitment report will show this record as 0, but the Annual Obligation Report will carry any value entered into the Financial Section for this record.

LeaseMan - C:\LEASEMAN\SAMPLE\SAMPLE.MDB - [Critical Dates/Options]

File Edit View Reports Administration Help

Search First Previous Next Last New Edit Delete Print Actions Hierarchy Return

Record ID: 00001A

Type	Notice Date	Effective Date	Exercise Date	Stipulation	Comments
Cancellation	01/01/2004	7/1/04		40000	
Expansion	04/01/2004	7/1/04		5000	
Renewal	01/01/2009	7/1/09		5 years	

Effective any date after 7/1/04

Type: Cancellation

Note:

Penalty: 40000

Action Taken:

Paragraph:

Comments:

Exercised Date:

Original Occupancy: 07/01/1989

Term Commencement: 07/01/1999

First Commencement: 07/01/1999

Term Expiration: 06/30/2009

Comments: Renewed original lease for 10 yrs.

Month to Month

Click on a section to go to view and modify the data

CAPS NUM INS 7/25/00 12:34 PM

## Options

The following options are handled by LeaseMan - **Option to Renew**, **Option to Expand**, and **Option to Cancel Lease**. A lease can have any number of these options, and the software gives you a great flexibility scheduling options over the lifetime of a lease. Therefore, while some options can be "one-time" options, others can be recurring or available to a tenant at any time after a specified date.

Each option has three dates associated with it - the **Notice Date**, when a tenant is required to provide legal notice of their intent to exercise an option; **Effective Date**, when the option takes effect; and the **Exercise Date**, the date that an option will be exercised.

### ***To Add an Option to a Lease:***

1. Click on the **Critical Dates/Options** section on the Property Summary window.
2. Click on the **New** button, located on the main toolbar. A form will pop up, allowing you to fill in necessary option information and specify option dates.
3. Select from the drop down list on the left the type of option that will be exercised.

### Cancellation

Enter the **Effective** and **Notice Dates**, and type in the text box provided the **Penalty**, **Note**, and **Paragraph** for reference to record document and any comment.

### Expansion

Enter the **Effective Date**, **Exercised Date**, **Square Footage**, **Note**, **Paragraph** reference to the record document, and Comment.

### Renewal

Enter **Effective Date**, **Exercised Date**, **Term of Renewal**, **Note regarding Renewal**, **Reference to the paragraph in the record document**, **Comment**, and **Action Taken**.

4. Click on the **Add** button.

To delete one of the options, make it active by clicking on it and press the **Delete** button on the toolbar.

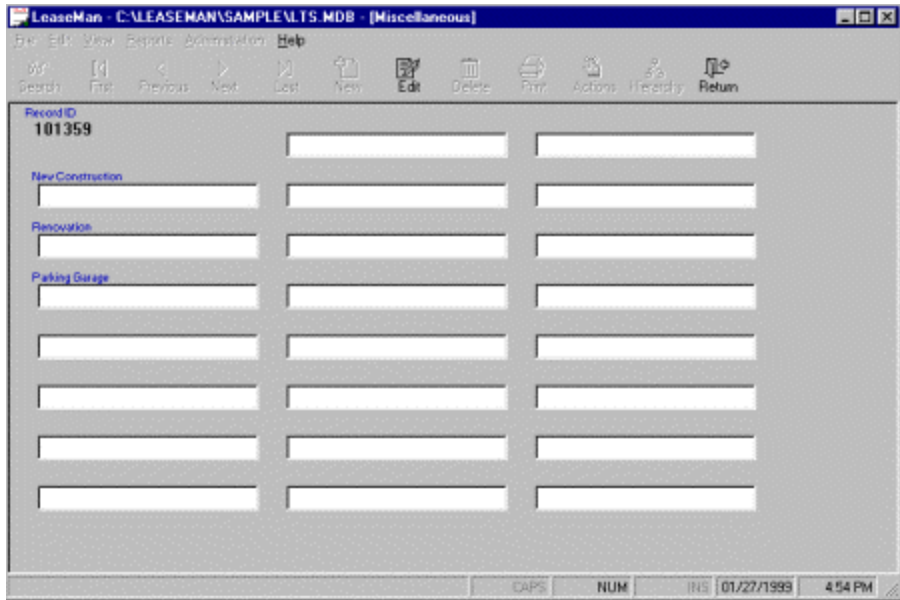
To edit a specified option, make it active. Click on the **Edit** button, located on the toolbar, modify the record, and click the **Save** button. To cancel your changes, select the **Cancel** button.

LeaseMan allows you to specify an option as either "one time" or recurring.

## Miscellaneous Data

This is one of the most user-definable areas of LeaseMan. This section can be used as somewhat of a checklist when records are being negotiated and is useful in comparing leases. You can customize this information to satisfy your company needs while entering other aspects of a lease into the system. The names of the files in this section are fully user definable, and data fields can contain any text information up to 30 characters long.

To accelerate and simplify entering miscellaneous information, LeaseMan provides default models for the **Miscellaneous** section of the Property Summary window. You can modify the fields according to your company needs and specify how the model will appear for leased, subleased, or owned properties. To modify the Lease Model lookup table, select **Administration > Lookup Tables > Data Model** after returning to the main screen. This screen will allow you to select either **Lease** or **Owned**, and make it easy to modify your data.



## Usage

The **Usage** section allows you to identify how space within your building is allocated. To begin, after selecting this section of the Property Summary menu, click the **Edit** button. You must select from the drop-down list, under "**Use**," the type of allocation the space is to have, such as Administration or Manufacturing. Click within other fields to enter the corresponding data.

The Usage for a record can be printed with the Property Summary report.

LeaseMan - C:\LEASEMAN\SAMPLE\SAMPLE.MDB - [Space Utilization Information]

File Edit View Reports Administration Help

Search First Previous Next Last New Edit Delete Print Actions Hierarchy Return

RecordID  
00001A

Space Utilization

Use	Area	Percent Total	Occupants	Area/Occupant	Ceiling Height	Comments
	13,908	%100.00	70	199		
Administration	3,250	%23.37	18	181	8'	
R&D	3,858	%27.74	10	385	10'	
Sales	6,800	%48.89	42	162	8'	
*						

CAPS NUM INS 7/25/00 12:35 PM

## Approvals

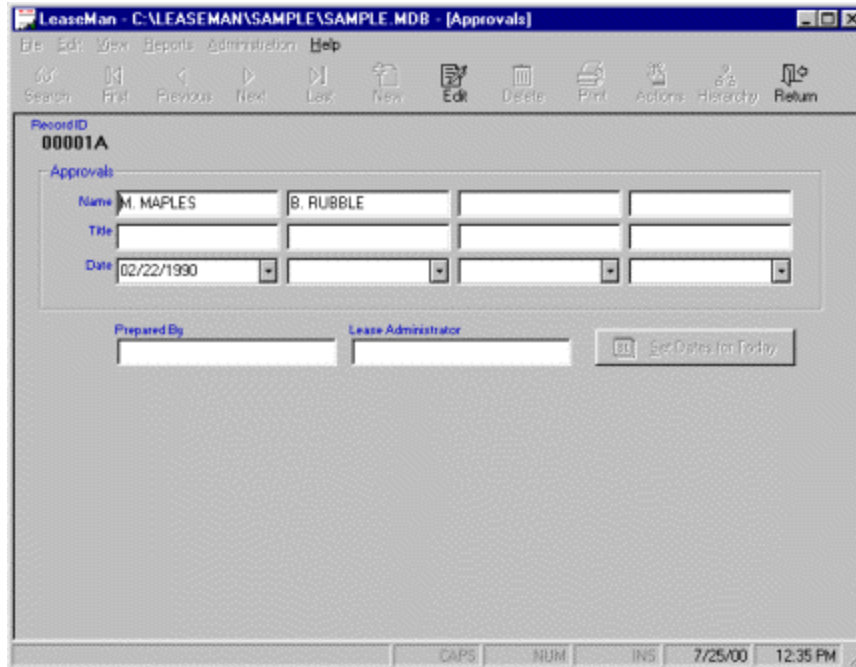
This section allows you to keep track of approvals for records. We suggest that if a record's status changes, the change be entered into the appropriate field along with the date and signature.

To change information in this field:

Click the **Edit** icon.

Click within a field to modify the information.

Click the **Set Dates for Today** button to enter the current date. The date fields have drop down menus that allow you to select a date from a calendar if you want to make the date something other than the current date:



It is possible to print Approvals on reports. To do this, go to **File > Setup** and select the Project tab. There, place a checkmark next to **"Print Approvals section in reports."**

## ID Box

The upper right-hand corner of the main screen displays the active property (as selected from the tree view) along with the important information regarding property identification.

<b>Record ID</b>	00001A
<b>Status</b>	Active
<b>Classification</b>	Leased
<b>Rentable Area</b>	13,908 SF
<b>Expiration</b>	06/30/2009
<b>Branch</b>	DENV
<b>Location</b>	The Turner Building 2143 Overflow Drive Atlanta, GA USA

## Reference Tabs

The purpose of the Reference tabs is to bring key information regarding a lease to the main screen. Located at the bottom of the screen, there are six tabs, **Lease Info**, **Contacts**, **Documents**, **Action Items Alerts**, and **Log Notes**. The information contained in these tabs is read-only, and reflects whichever lease you are currently looking at as shown on the **Record ID**. No changes can be made directly to the tabs - if there are updates made to the information it will show after you have left that lease and returned again.

The information displayed on the **Lease Info** tab can be customized to your individual needs by PlanData. To do this, please contact your PlanData representative at 1-800-757-BLDG.

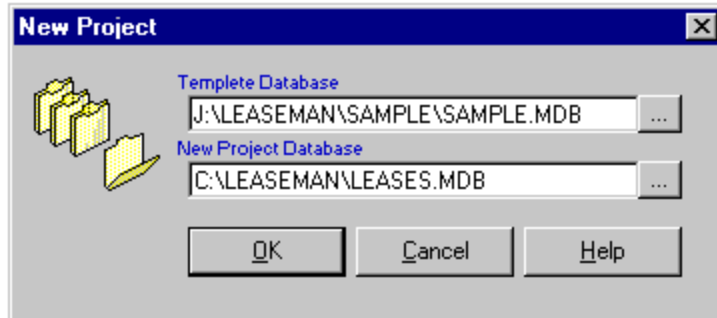
Current Monthly Rent \$28,962.00	Monthly Payment \$30,122.33	Next Renewal Notice 1/1/09	Next Cancellation Notice 1/1/04	Next Expansion Notice 4/1/04	
Current Rent/SF \$25.01	Monthly Payment/SF \$25.99	Next Renewal Effective 7/1/09	Next Cancellation Effective 7/1/04	Next Expansion Effective 7/1/04	
Lease Info.	Contacts(2)	Documents(2)	Action Items(3)	Alerts(0)	Log Notes(1)

## Creating a New Project

LeaseMan projects are Microsoft Access databases which should be thought of as your portfolio of leases. The database is capable of storing files that hold property records and their supporting data.

Only users with administrative rights can create New Projects.

### *To Create a New Project:*



1. From the menu bar, select **File > New Project**. A form will popup that will prompt you for the name of a Template Project, and then the name of the New Project. The structure of your new database will be created based on the model of a Template Project will include all assigned tables and fields for all the lookup tables in the template database that can be modified to fit all your company needs.
2. Select the file name of a Template Project to copy the structure and create a new database.
3. Type or select the path for the New Project.
4. Click on **OK** to create the project.

### *To open the New Project:*

1. Click **File > Open Project** from the menu bar.
2. Select your new project name that you just created.



## Setup Screens

The Program Setup screen consists of six tabs, **System**, **Alerts**, **Company**, **Project**, **SpaceMan**, **Notes**, and **View**.

To open the program setup form and access these tabs, select **File > Setup** from the menu.

## System

This section is intended for setting directory locations of LeaseMan files and entering license information. The Serial Number must be obtained from PlanData.

The screenshot shows the 'System' tab of the setup screen. It is divided into two main sections: 'Locations' and 'License'.

**Locations:** This section contains three text input fields, each with a folder icon to its left and a browse button (three dots) to its right. The fields are: 'Reports Directory' with the value 'J:\LM32\REPORTS\'; 'Security Directory' with the value 'C:\LM16\'; and 'Temporary Directory' with the value 'C:\'.


**License:** This section contains a key icon to the left of a 'License ID' text input field with the value 'PlanData Systems'. Below this are three text input fields: 'Serial Number' with the value '65519997', 'Leases entered' with the value '23', and 'Max Leases' with the value '24975'. At the bottom, there are five text input fields for permissions: 'User ID' with 'ADM', 'Reports' with 'Y', 'View' with 'Y', 'Modify' with 'Y', and 'Administrate' with 'Y'.

## Project

This section allows you to specify project-related information. You can customize two user-defined fields in the **Usage** section, set a global report filter, and specify the Usage and Approvals sections as printable on the lease summary menu. By changing the SQL statement for a record selection, you can change the fields you see when selecting a record with the search tool.

System **Project** Company Alerts SpaceMan Notes View

Project specific information

 Hierarchy tree-view field  
 Building Name

Security deposit field  
 User Field 3

Print Usage section in reports  
 Print Approvals section in reports  
 Prompt before exiting

Global Report Filter

Space Utilization User Field 1 Name  
 Ceiling Height

Space Utilization User Field 2 Name

SQL statement for record selection

```
Select BUILDING.Lease_ID, LEASE1.Lease_summary_type, BUILDING.Classification,
BUILDING.Name, BUILDING.City, BUILDING.State, LEASE1.P_I From BUILDING,
LEASE1 Where BUILDING.Lease_ID=LEASE1.Lease_ID
```


OK Cancel Help

## Company

This section provides fields for storing company-related information, such as names of hierarchy levels, number of months in reports, and the fiscal year start month. You can also specify the left and right heading for all reports generated by LeaseMan.

**Company**

Company specific information

 Company name (left report header)  
 PlanData Systems Corp.

Administration Name (right report header)  
 Global Company

Name of the top level in corporate hierarchy  
 Group

Name of the middle level in corporate hierarchy  
 Division

Name of the lowest level in corporate hierarchy  
 Branch

Report Months  
 24

Fiscal Year Start Month #  
 1

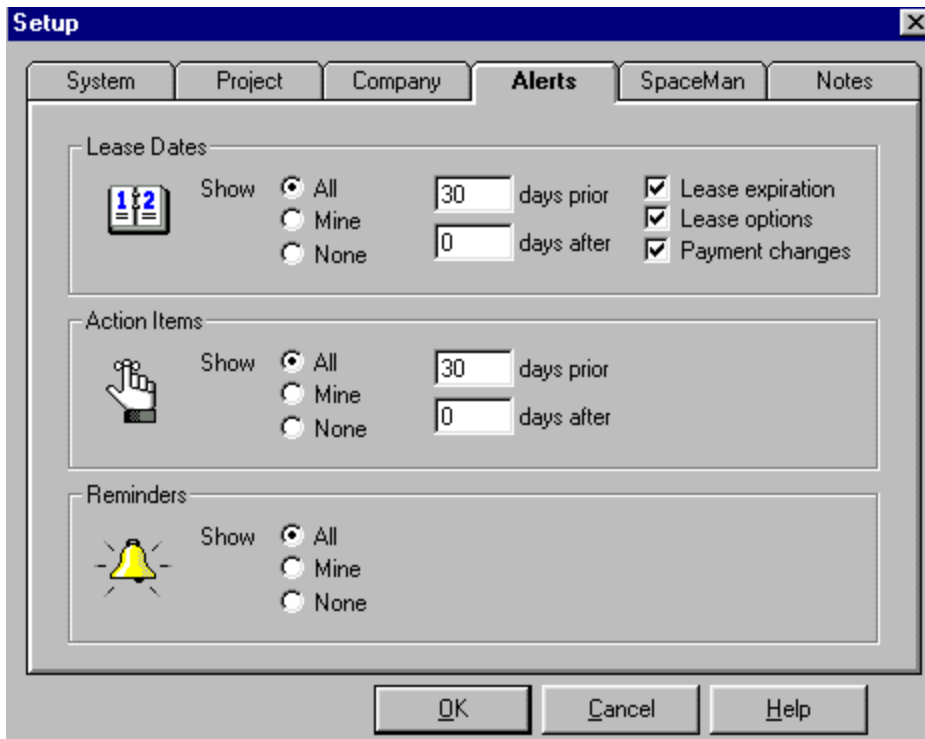
## Alerts

LeaseMan allows you to setup three kinds of alerts, which will appear on the screen every time

you run the program:

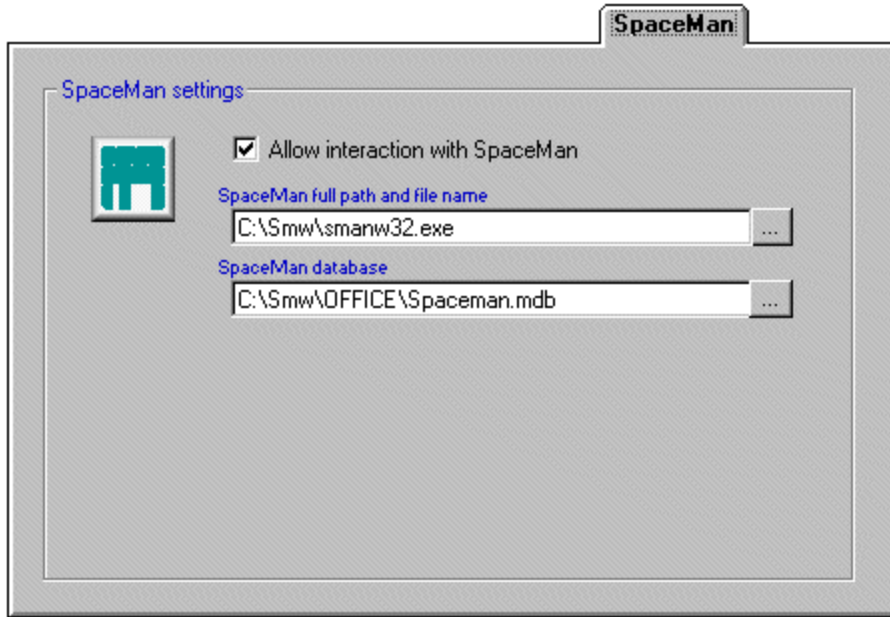
1. Legally defined lease dates (lease expiration, dates of lease options, etc.)
2. Lease related action items ( any planned actions for a lease - survey, rent increase, etc.)
3. Reminders (any information a user wants to be reminded of on a specific date)

Choose the settings that you want and click **OK**.



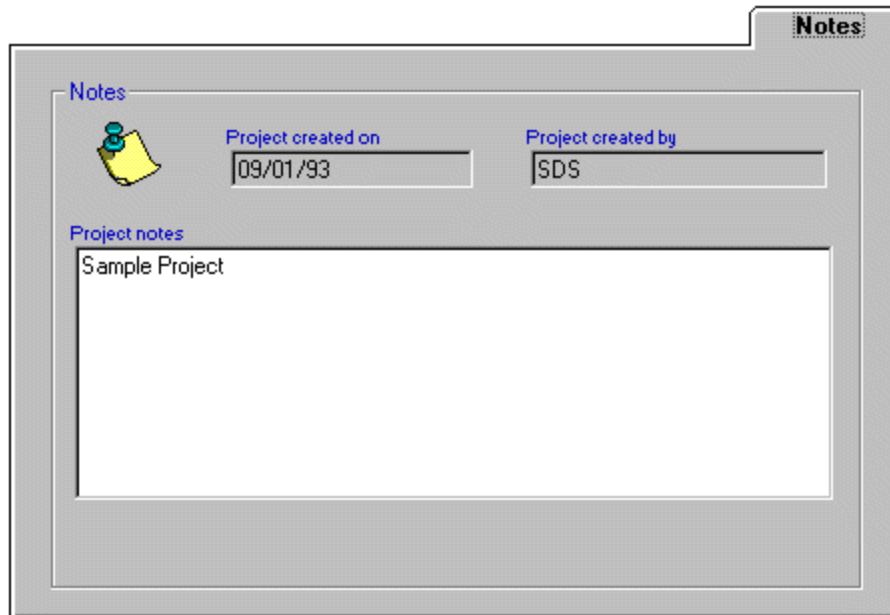
## SpaceMan

This tab allows you to enter information needed to link LeaseMan to another PlanData Systems product, **SpaceMan**. If these two programs are linked, click on the **SpaceMan** button on the Property Summary menu to open the floor plan of the current property shown on the screen.



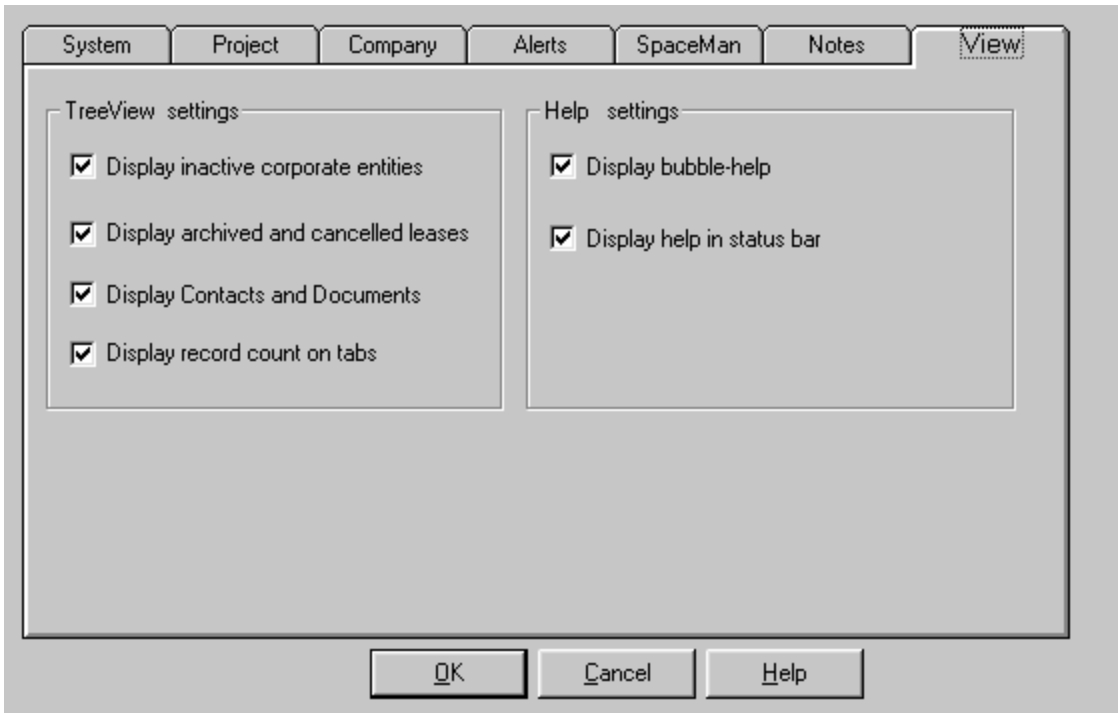
## Notes

This information does not print out on reports. It allows you to record any information regarding the record that you determine is important.



## View

The **View** tab allows you to select what aspects of the Tree View and Help file that you would like displayed.



## Data Models

### Administrate Look-up Tables



Example of main menu bar drop-down list.

**Lookup Tables** consist of valid choices, usually implemented to help with data integrity.

The Administrator of the LeaseMan program has the right to edit all the Lookup Table fields. You may use the default values or customize the tables to your company needs. Lookup tables are predefined field titles where your users enter data for leases.

To access the Lookup Tables, go to **Administration > Lookup Tables**, located on the menu bar.

## Action Item Types

This table defines the code and the name of each specific action item. Specific values are used to simplify and speed up data entry on the **Actions** screen.

To add a record to the list, click the **Edit** icon, then click in the text box and type in your entry. Click **Save** to save your changes.

## Data Model

This is essentially a code that is applied to a set of user-definable data so that it can be accessed for use in a number of different property records.

## Cost Category

The line items in the financial section can be defined in this section (i.e. Base Rent, Real Estate Taxes, etc.)

## Performance Category

This table defines the code and the name of each specific performance item. Specified values will be used to simplify and speed up data entry on the Performance screen.

## Contact Category

Allows you to define classifications of contracts tracked in the systems, so it will be easier to locate the required person (i.e. phones, plumbing, electrical, etc.).

## Property Classification

Allows you to define classifications of property records (i.e. owned, leased, or subleased).


## Property Status

This is where you can define codes for the status of property records (i.e. Active, Archive, Preliminary, Cancelled, etc.)

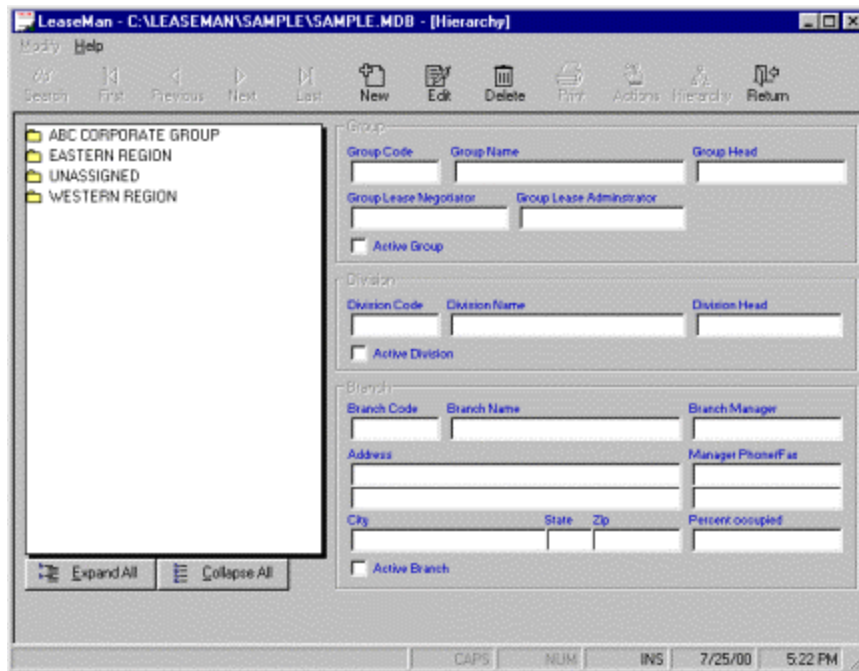
## Property Usage

In this table you can specify the possible uses for tracked properties (i.e. Administration, R&D, Warehouse, etc.)

## The Hierarchy Icon

By clicking on the  Hierarchy icon, it is possible to create new additions to the Tree View.

Click on the region you would like to add to or create and fill in the corresponding information in the blanks.



See:

Creating Level 1

Creating Level 2

Creating Level 3

Editing the Hierarchy Entries

## Creating Level 1

Select **File > Open Project** from the main menu bar.

Navigate to the LeaseMan folder and double-click to expand it.

Search for the file you just created and click on it.

Click on the **Open** button. The Summary Menu window will open indicating that you are ready to start creating the Hierarchy.

Click on the **Hierarchy** icon, located on the main menu bar. Your screen will change to the Hierarchy window.

Click on the **New** icon, located on the toolbar. By default the Group radio button will be on in the New hierarchy level window.

At this time you will have to establish the first level of the hierarchy. You will continue with this process until all the first level folders are set up. Each time you return to create a new Group folder, click on the radio button next to the **Group** (level 1), then click the **Continue** button.



Enter a unique code for this group, example xxx. The system will not except numbers for group code. Use an alphabet system or any other code you might have established. If there is a duplicate coding in the system, you will receive an error message that will prompt you to select a new code. Click **Finish** to enter the code.



Enter the Group name in the text box provided, on the Edit corporate hierarchy dialogue box. Remember that this is the first level of the directory. You may want to establish this level by geographic location, corporate level, or product line, etc...

Click on the **Save** icon, located on the toolbar after each new addition.



Example of the hierarchy allocated by geographic location.

## Creating Level 2

Once you have successfully established the first level (Group) of the hierarchy you will move on to the second level (Division). The procedures are the same except, when the hierarchy dialogue



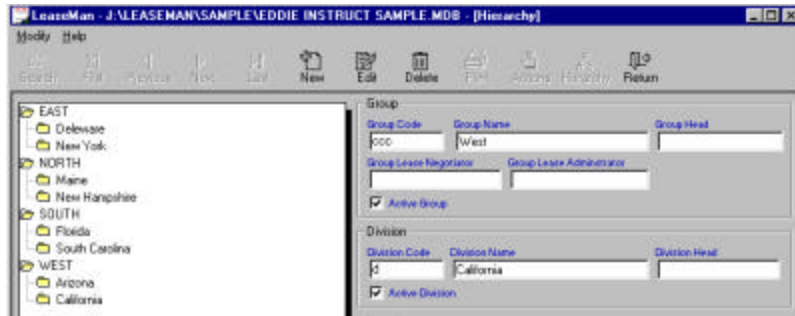
box appears you will select the **Division** radio button.

Continue through the dialogue boxes until you return to the hierarchy screen. Notice that the cursor is blinking in the Division text box.

Enter the Division Names in the text box provided.

Continue with this process until all of your divisions are allocated to a group.

Select the **Save** icon after each addition.



Example of Divisions allocated by state. (Note, "California" typed in the text box under the Division title).

## Creating Level 3

At this time you have established both the Group (level 1) and the Division (level 2), while you have become familiar with the system of folder allocation, now complete the setup by assigning your Branch (level 3).

LeaseMan was designed with familiarity in mind. Setting up the **Branch** section follows the same procedure as **Group** and **Division**.

Highlight any of the Division folders and select the **New** icon, located on the tool bar.

Continue through each dialogue box until you return to the Hierarchy screen. Notice the cursor is now blinking in the Branch text box.

Type in the Branch name.

Click the **Save** icon to complete the addition.

Continue to work through all the Division folders until all the Branch information is complete.

## Editing the Hierarchy Entries

Once you have established your directory of folders it may become necessary to edit the name of a folder.

### ***To change an entry:***

Click on the **Hierarchy** icon.

Highlight the folder you want to change.

Click on the **Edit** icon, located on the toolbar.

Depending on which folder - Group, Division, or Branch - a dialogue box will open that will allow you to make changes. The cursor will be blinking in the text box that you have selected.

Type in the changes.

Click on the **Save** icon to save the change.

The **Hierarchy** window will reappear with changes complete.

The **Summary** window will appear blank until you add records to each of the branches.

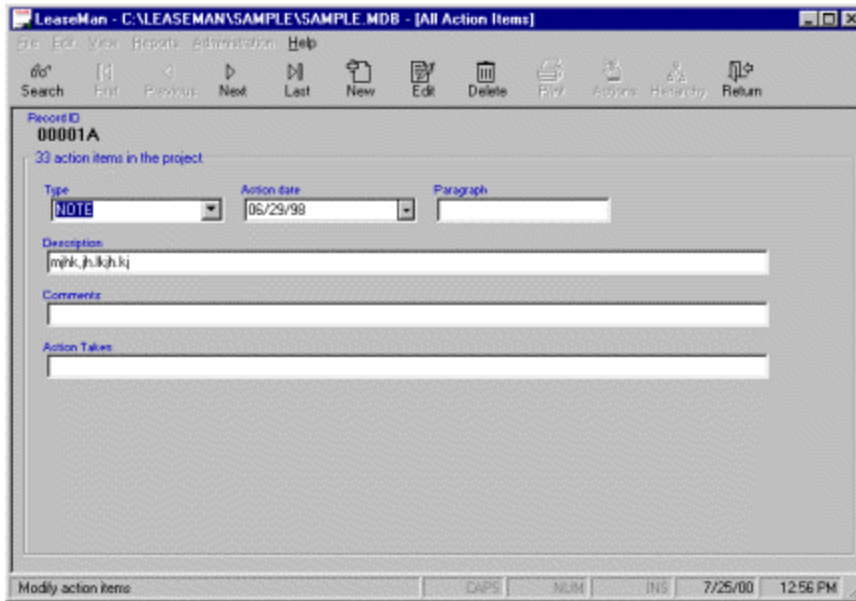
At this time you have completed setup of the Hierarchy directory. It is now time to place Lease and Property records in the correct folders. Once you have assigned records to their appropriate folders the summary window will display your system in the hierarchy.

## Property Record Status

## Critical Lease Dates

## Entering Action Items

Action items allow you to track other tasks related to records. Tasks could include reminders to contact a branch manager about an option date, drafting a letter to a landlord about exercising an option, or a reminder to investigate the current conditions in the marketplace. We have also allowed you to enter the paragraphs in the record document that are in reference to the record, and also to enter some comments about action taken. Any information you enter here will appear on the Action Item Report , however it will not appear on the Critical Lease Date Report unless you assign it a Type of Critical Lease Date (CLD). **Be careful to avoid duplicate information from appearing on your reports and don't type critical record date information in this section.**



### ***To Enter an Action Item:***

Go to **View > All Action Items**.

Fill in the appropriate text boxes.

## **Adding Reminders**

All users are able to create a reminder to all other system users, or simply to themselves. Reminders can be used to send messages to others, but should not be confused with Action Item reminders that are associated with Leases.

To create a reminder click on the **Add Reminder** button on the main screen and fill in information on the following form.

The default date is always set as the following day but it can be changed to any date. Once the reminder message is entered - click **OK** to save. The reminder will appear on the Alerts screen as soon as the date arrives.

## Leased Properties vs. Owned Properties

Leased property records and owned property records are different in many ways. Most of the differences between the data of each will be found in the first three sections of the Property Summary Report - Property ID, LandLord/Payee and Financial, as well as what information was defined while setting up data models.

Your Property Summary window will differ depending on whether your property is leased or owned.

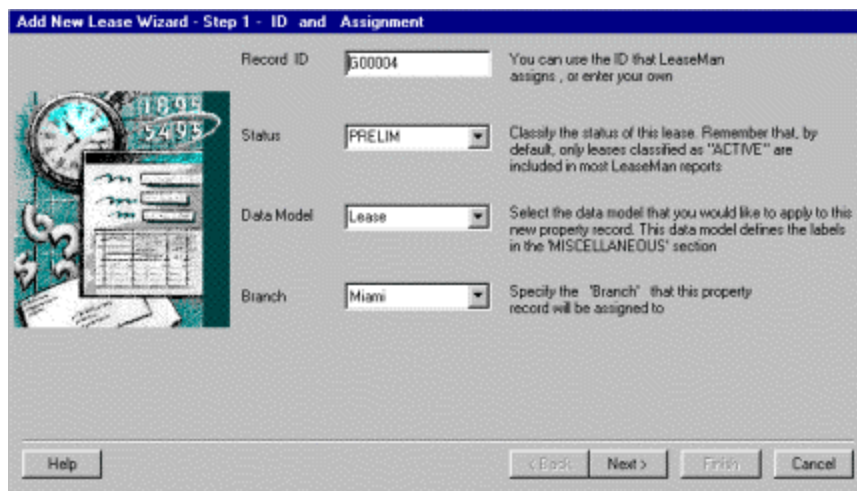
Owned properties will have sections on the Property Summary window titled **Payment Information** and **Site Information**.

Leased properties will have sections on the Property Summary window titled **Landlord/Payee** and **Critical Dates/Options**.

## Adding a New Property Record

To create a new record from the Summary Menu, click on the **New** button located on the tool bar. If you have just created a New Project, verify that the corporate hierarchy is set up, otherwise you will not be able to add property records to the hierarchy and will need to reassign them later.

The **Add New Lease Wizard** screen will pop-up:



Fill in the initial property information in the following fields:

1. **Record ID** - must consist of exactly 6 characters and must be unique for the project. Seeded value for Record ID can be changed by you according to your preferences.
2. **Status** - describes the condition of -the new record and can be one of the following: **Preliminary** (leases under negotiation), **Active** (leases that are "hitting the books"), **Canceled**, or **Archived** (inactive leases that you want to keep for historical records). When creating a record you should initially set it as **Preliminary**, then when the term starts, the status of the record can be easily changed to **Active**.

3. **Data Model** - specifies the type of data model. LeaseMan gives you the ability to create your own type of models with the use of the feature **Lookup Tables**. By default the program has two types, "lease" and "owned" models that can be modified. When you create a model you will define all the fields that are associated within that model. To change the fields in one of the two default models, select **Administration > Lookup Table > Data Model**.

4. **Branch** - the name in the sample project, links property record to a hierarchical line defined by the user.

After filling in the initial information on the first screen, follow the prompts for each of the following screens.

At the second screen, you will be requested to fill in the **RSF** and the **Address**.

At screen three, you will have to fill in **Original Occupancy, Lease Term Commencement, and Expiration**.

At the fourth screen, you will be asked to fill in **Rent Commencement, Initial Base Rent amount, and Frequency of payment**.

At screen five, when you are satisfied that all information fields are properly filled in, click **Finish**.

## Filling in the Blanks

## Attaching Documents to a Record

Property records can have numerous files of different types connected to them. For example, it is possible to attach word processor files, a spreadsheet, or even a media file to a particular record. This feature makes LeaseMan a type of "binder" for all files related to a property record document in your system.


Please be advised that in order to view an attachment file you must have the application software program installed on your computer/network. For instance, if you have MS Word installed on your machine, LeaseMan will be able to properly handle Word documents. All the attached documents are displayed under property records in the hierarchy as document icons.

## Modifying Contacts Information

LeaseMan allows you to keep track of contacts and information regarding these contacts. Once a person is entered into the system, they can be linked to any number of property records. This will allow you to find the contact faster, as well as provide you with additional information on a property.

Remember that all contacts you may want to assign to a record must be entered into LeaseMan first.

***To add, edit or delete contact information:***


Click on the lease icon  that you want to assign a contact to.

Select **View > All** contacts from the main menu.

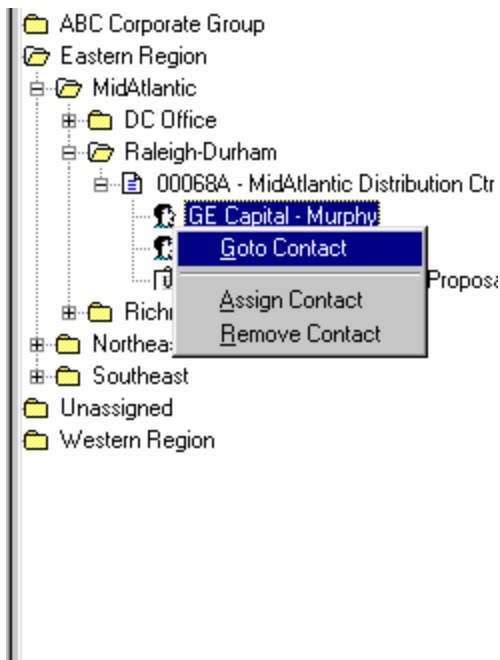
Click on the **New** icon to add a new contact, or the **Edit** icon to change existing contact information.

Modify or add the contact information in the dialogue box provided.

Click the **Save** icon to save your changes.

The Assign Contact icon  will appear on the Hierarchy under the lease you assigned it to.


To review the contact information you created, double-click on the icon, or right-click and chose **Go To Contact**.

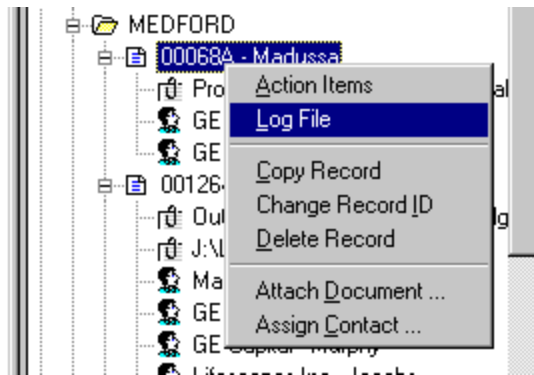


You may hide the contact and document icons in the hierarchical view by deselecting **Associated Contacts** and/or **Associated Documents**, located on the **Edit** menu.

## Modifying Property Record Log Notes

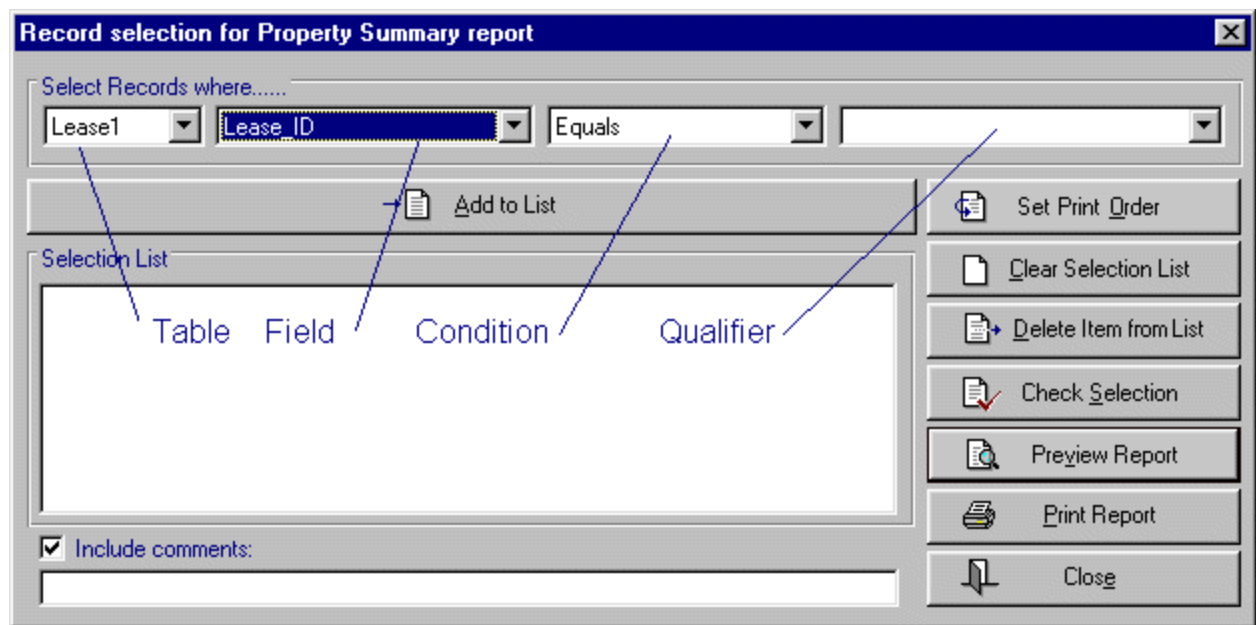
LeaseMan allows you to log information related to a particular lease, such as a history of negotiations, contacts, etc. To view a log history, Go to **View > Log file** and add, edit, delete records.

Also, you can access a log history by right-clicking on the lease icon  on the **Tree View** and selecting **Log File** from the pop-up menu.



## Selecting Records for Reports

LeaseMan allows you to select records for any report you wish to run. The default parameters defined with the system should suit most users. In case you should choose to change the selection criteria for a report it is possible and easy to do so.



### Select Records where...

Use the drop-down arrows to select fields from the corresponding tables and fill in the information requested. All defined data fields are stored in defined tables. You must select the table in order to be able to select the field. If you select Lease1 from the table dropdown, the selections that appear are all fields in that table. The user then selects a condition followed by the value they are searching for. Multiple conditions can be added, but keep in mind that all conditions must be true.

The following buttons found on this screen provide these functions:

### Set Print Order

This is an option only for Summary Reports. It allows you to select multiple items and choose the order in which they print.

#### **Clear Selection List**

Clears the entire Selection list.

#### **Delete Item from List**

Will delete highlighted items from the selection list. Highlight these items by pointing to the appropriate line.

#### **Check Selection**

Click on this button to see if any errors occurred while making the selection.

#### **Preview Report**

This tool allows the user to view the report before printing.

#### **Print Report**

Prints the report directly to the default printer.

#### **Close**

Allows you to leave the current screen.

#### **Report Comments**

The comment line is at the bottom of the screen, under the selection list. By default, the selection list is copied to the comment line when the Include Comments statement is checked. The user can over write the default comment with their own comment on the selection.

## **Property Summary Reports**

These Reports are designed to print as a one or two page summary, but may be more depending upon the amount of information entered:

**Property Summary** - This report summarizes information on all aspects of a property including location, dates, and financial information. It is designed to fit on a single page so that you can view all important aspects of a property record at one glance. Depending upon the amount of data (i.e. comment fields), this summary report may be more than one page long. The summarization of the data is such that all financial information is calculated, only the next applicable critical dates are displayed, etc.

**Property Details** - Similar in layout to the Property Summary, this report also includes a detailed listing of all option dates, financial information, and action items. This report differs from the Property Summary Report in that it displays each individual record for such things as financial information and critical dates.

## **Date Related Reports**

These reports are designed to provide a concise listing of all critical leases dates which may require an action on your part.

**The Critical Lease Date Report** - includes only those dates that are specified in the **Critical**



**Dates / Options** section of the Property Summary window. Action items with a type of CLD (critical lease date) are also included.

**The Action Item Report** - includes the same data from the **Critical Dates / Options** section of the Property Summary Report as well as action items.

## Financial Reports

**Lease Commitment Report** - lists all non-owned properties, organized by the hierarchy, and includes the average monthly cost, annual cost, term cost and contingent liability. All financial data is as of the first day of the following month.

**Lease Commitment Schedule** - lists all non-owned properties, sub-totaling by the levels of the hierarchy, and includes the Base Rent due over the next eight years. The user is prompted to enter the start date of financial data to be included in the report. This report can also be thought of as a contingent liability report and is based on the assumption that all leases will run their term.

**Annual Rent Obligation** - lists all properties, organized by the hierarchy, and includes the average monthly cost and annual cost for each property. This report also included the next renewal and cancellation option for each property. The user is prompted to enter the start date of financial data to be included in the report.

**Annual Cash Flow** - lists current or all properties, organized by the hierarchy, and itemizes all costs on a month by month basis over 12 months. The user is prompted to enter the start month of financial data to be included in the report.

## Property Listings

These reports contain minimal but key information on all properties. You may sort the data based on either Expiration, State and City, or corporate hierarchy.

Security Deposit listing is also available. Since the security deposit is stored in a user defined location, you must specify which field in the MICR. table holds the security deposit. To specify the location, go to **Administration > Edit Project Tables**, select **Project** table and enter the field name in the **Security Deposit Field** (default value is "user3value").

## Miscellaneous Reports

These reports are broken into three sub-categories

**Hierarchy Reports** - These are reports that list all the codes you have entered for the three levels of the Tree View (i.e. Groups, (Level 1) Divisions, (Level 2) Branch (Level 3) etc.) and are provided as background information. An organizational hierarchy report is also included.

**Contact Reports** - Lists all contact information for people you have entered into the system. Three kinds are available, by name, by company and by properties.

**Log Notes** - Provides a chronological listing of all notes logged to a particular property. These

reports can be organized by either the property or by the person who logged it.

## Custom Reports

The Administrator has permission to add a custom report to LeaseMan. The specified report is added to the menu under **Reports > Custom Reports**.

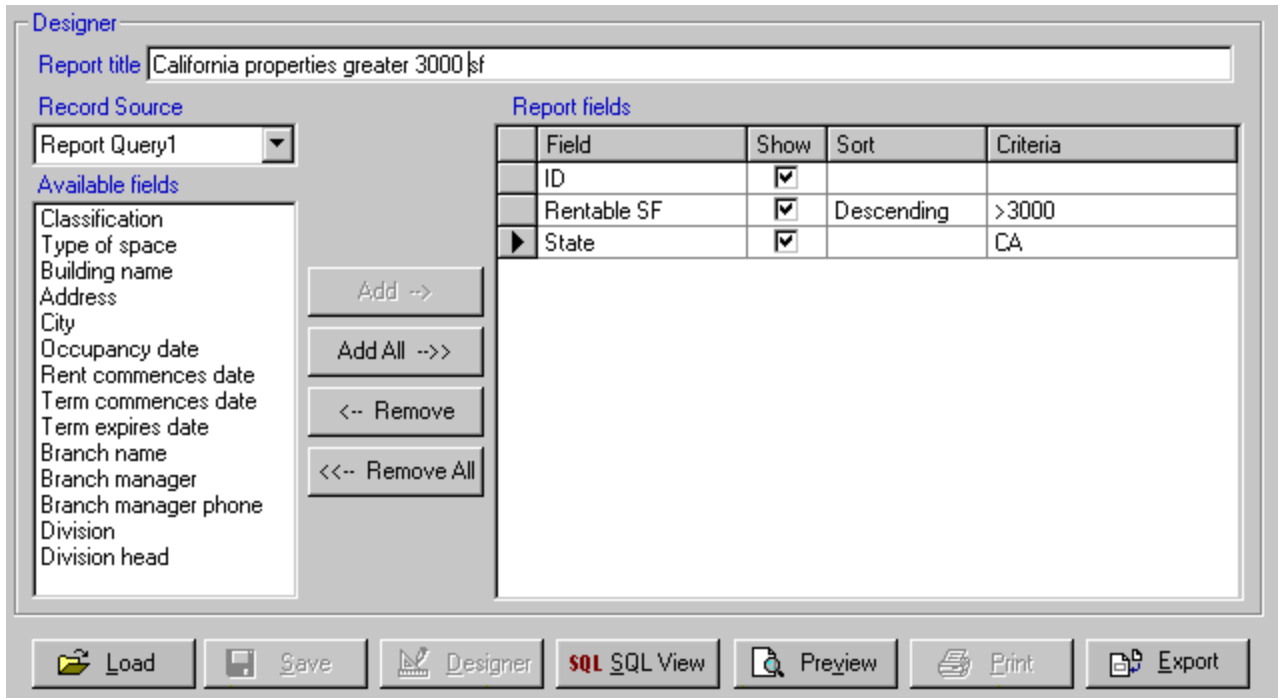
One of the services PlanData offers is the creation of custom reports. If you do not own *Crystal Reports* or if the complexity of the task surpasses your skill level, contact your PlanData representative at 1-800 757-BLDG.

## Graphics

### Ad-hoc Reports

A number of standard reports are shipped with LeaseMan, included are two options for adding new reports to the systems.

1. If you own a copy of *Crystal Reports* you can write a report to add to the system. Once the report is written it should be copied in the report directory specified in the setup (all reports should be sitting in that directory). The system administrator should log on and go to the **Administration** menu, selecting the **Custom Reports** item. A pop-up screen will appear where the administrator can add the short file name of the reports (e.g.. "landlord.rpt") and a description of the report (e.g.. "Landlords report") to the list of custom reports. Once the report is added to the system, it is available from **Reports > Custom Reports** menu.
2. If you don't have *Crystal Reports* or prefer not to create a custom report, you can run an ad-hoc report by selecting **Reports > Ad-hoc Reports**.  
For example: You wish to receive a list of all properties in California with rental area greater than 3000 SF sorted by rental area in descending order. In ad-hoc report the Designer would create the following report:



Click on the Preview button and the following list will be generated:

**California properties greater 3000 sf** **2 records**

ID	Rentable SF	State
001274	18158	CA
001326	11383	CA

At this point you can either print out the report, export to comma-delimited or tab-delimited file (e.g. Excel easily reads comma-delimited files), or save this report for future use.

If you are experienced in SQL (Structured Query Language), you can build advanced queries that the Designer allows you in SQL view screen. Following is the SQL equivalent to the report previously built :

```
SELECT ID, [Rentable SF], State
FROM [Report Query1]
WHERE ([Rentable SF] > 3000) AND (State = "CA")
ORDER BY [Rentable SF] DESC
```

Having built a query in Designer you can transfer it into SQL statement by clicking the "SQL View" button. However, not all SQL statements can be graphically illustrated in Designer, so the opposite operation is not always possible.

## User permissions

Because of the sensitive nature of the data being tracked in LeaseMan, PlanData has created a

series of "permissions" for users. The Administrator assigns each person their User ID and password. Each LeaseMan user can be assigned the following rights:

- View data - allows a user to see the data in the system without ability to modify it.
- Run reports - allows a user to print out the data in the system.
- Modify data - gives a user the ability to view and modify the data in the project.
- Administrate - this right gives a user the ability to perform any administrative actions, such as database maintenance, creating new projects, modifying lookup tables, assigning rights to other users, etc. It is recommended that only few people in the organization should have this right.

To add a new user, delete an existing one, or modify user rights go to **Administration > User Permissions > Modify**. To print out the list of users and their rights select **Print**.

## SQL

Experienced SQL (Structured Query Language) users can execute direct SQL commands to the database right from the program. Go to **Administration > SQL**. A form will appear where you will be able to type in the SQL statement. Execute it by clicking the **Execute** button. You may save SQL statements in disk files for future use and then load them into the program.

## Repair Database

If you try to repair a database because it corrupted for some reason ( i.e. power failure) and you can not open it in LeaseMan, open the sample database shipped with LeaseMan, go to **Administration > Repair database** , and select **suspect database** .

## Compact Database

The Microsoft Access database grows in size when new records are added, but it does not automatically decrease in size when records are deleted. One of the database maintenance operations is running a compact utility from time to time. This utility is built into LeaseMan and accessible via **Administrate > Compact Database** . Again, you can not compact a database if other users have it open.

## Back Up Project

Making regular backup copies of your database is an important part of administering a database system. A backup copy is essential in the event something unexpected happens to the data or database structure. LeaseMan keeps all lease information in an Access database, so you can create a backup by simply creating a copy of the database file. However, as the database grows in size, this process becomes more difficult, especially if you keep backup files on floppy disks.

LeaseMan allows you to create a zipped backup, which is significantly smaller in size than the original database.

To ZIP a file go to **Administration > Backup Project** item and select a Backup file name.

## Restore Project

To restore or un-zip a project from a backup, go to **Administration > Restore Project**, select backup file, and choose where you want to restore the file. When you are done, click **OK**. You can not restore a database under the same name as any you might have open, you must restore it using a different name, and then select this restored database in **File > Open**. In a multi-user environment, confirm that all users have closed the database, otherwise you will not be able to back it up.

Caution: If the existing database file in the database directory and the backup copy have the same name, you may replace the existing file. If you want to save the existing file, rename it before you copy the backup file, or give a new distinct name to your backup.

## Adding Custom Reports

To add a custom report, select **Administration > Custom Reports**. A grid will open with all custom reports displayed. Click on the **Edit** icon on the toolbar, in order to add, modify, or delete reports on the table.

Type the report description the way you want it to appear on the menu in the column **ReportName** (i.e. *Month-to-Month leases*), and the short file names of a custom report in the column **ReportFile** (i.e. *mo2mo.rpt*). All LeaseMan reports, including custom ones, must be placed in the folder specified in the Reports Directory folder created during Setup procedures.

## Additional Data Tables

### Help Us Help You

If you need further assistance, please contact us at:

PlanData Systems Corporation  
11 Stewart Avenue  
Huntington, New York 11743

Phone 631-427-9300

Fax 631-427-9490

E-mail support@PlanData

Web site <http://www.PlanData.com>

## Technical Support Request Form

For technical support please see the Technical Support Request Form. It is located in the **Help** menu under **Technical Support Request**. By using this form we at PlanData are able to process your request for help in a more efficient manner while providing you with the best solution to your problem. The Technical Request Form also allows you to provide PlanData with feedback for future product development. Simply e-mail your problems and comments to us, using this form, and we will respond as soon as possible. To make it even easier for us to identify and fix your problem, when the program asks you if you want to send your database, click **Yes**.

### ***To fill out the Technical Support Request Form:***

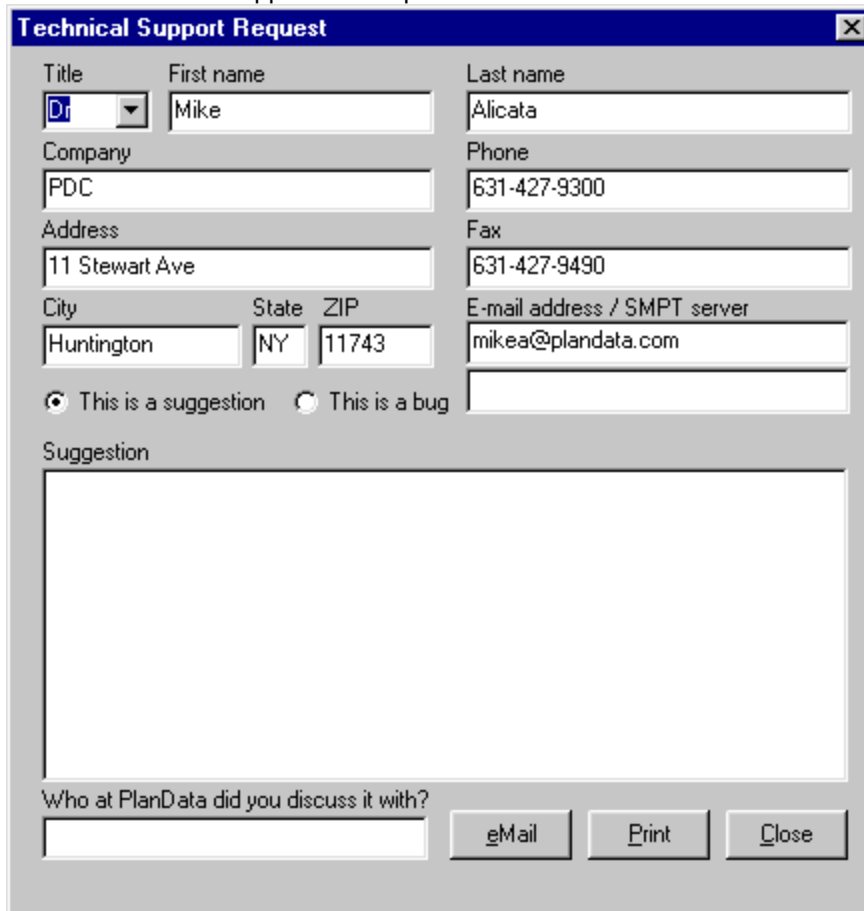
Go to **Help > Technical Support Request...**

Fill out the form as completely and accurately as possible.

Click **Yes** to send the database.

E-mail the form to PlanData at [www.PlanData.com](http://www.PlanData.com).

Technical Support will respond within one hour.



The screenshot shows a window titled "Technical Support Request" with a blue title bar and a close button. The form contains the following fields and controls:

Title	First name	Last name
Dr	Mike	Alicata
Company	Phone	
PDC	631-427-9300	
Address	Fax	
11 Stewart Ave	631-427-9490	
City	State	ZIP
Huntington	NY	11743
E-mail address / SMPT server		
mikea@plandata.com		
<input checked="" type="radio"/> This is a suggestion <input type="radio"/> This is a bug		
Suggestion		
<div style="border: 1px solid black; height: 100px;"></div>		
Who at PlanData did you discuss it with?		
<div style="border: 1px solid black; height: 20px;"></div>		
<input type="button" value="eMail"/> <input type="button" value="Print"/> <input type="button" value="Close"/>		

### ***Suggestions***

SpaceMan has been improved through the years in large part due to suggestions made by our clients. While PlanData is the biggest user of SpaceMan software, it is our clients who are on "the front lines" and who have "real life" functionality that they need to achieve. For this reason, PlanData encourages our users to use this form to make suggestions for future enhancements to

SpaceMan. It is helpful to list who at PlanData you might already have spoken to regarding this suggestion.

**Technical Support Request**

Title: [dropdown] First name: [text] Last name: [text]

Company: [text] Phone: [text]

Address: [text] Fax: [text]

City: [text] State: [text] ZIP: [text] E-mail address / SMTP Server: [text]

This is a suggestion  This is a bug

Problem: [text]  Can be reproduced

Error message: [text]

Describe steps leading to the problem: [text area]

Who at PlanData did you discuss it with?: [text]

[eMail] [Print] [Close]

### **Bug Reports**

When filling out bug reports, the more detailed and accurate the information the better. Following is a brief listing of the type of information that we need to help solve your problem:

**Description** - a brief description of the problem encountered.

**Error Message** - please provide an error message if applicable.

**List of Steps Leading to Problem** - please provide as comprehensive a list of steps as possible that were made prior to encountering the problem.

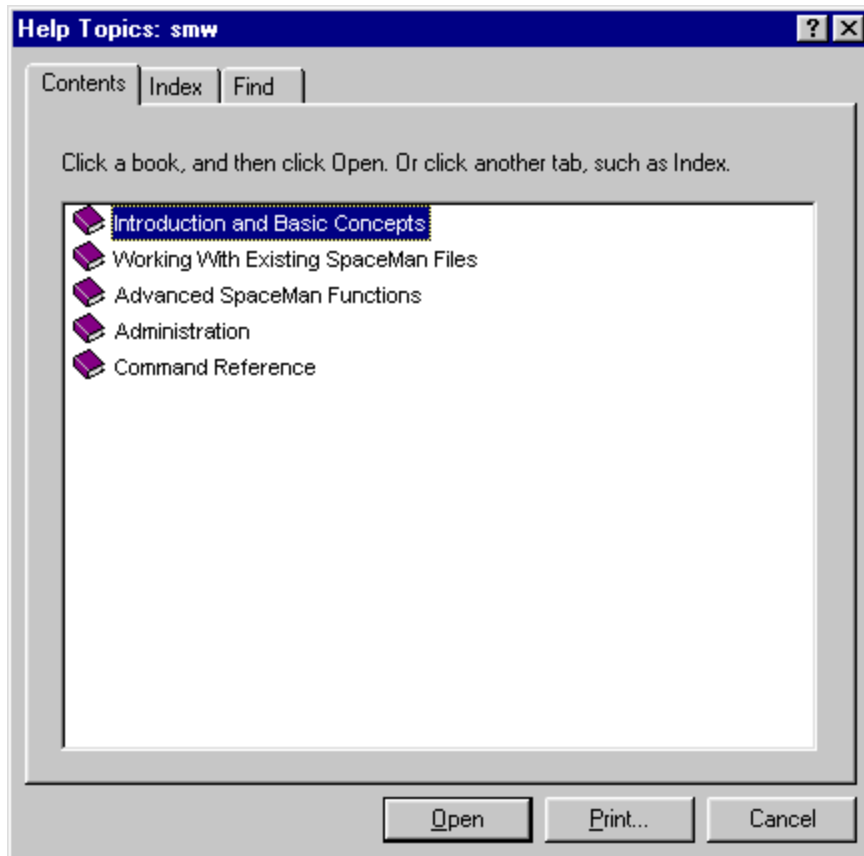
**Can You Re-create the Bug?** - This is a very important piece of information for the following reasons:

- If you can re-create the bug and we can't, chances are there is a database problem and we'll ask you to ship us your database. We'll make the changes and ship it back.
- If we both can re-create the problem, then we can pinpoint the problem and make the required adjustments.

It is helpful to list who at PlanData you might already have spoken to about this bug.

### **Online Help**

Open LeaseMan's online help file from the menu bar. Click on Help/Contents menu. Context-Sensitive help is available by pressing the F1 key while working with an application or pressing the Help button where applicable.



Find out about the latest updates, or download latest features in the software by visiting our Website at <http://www.PlanData.com>.

## Updates

### Using System Dates

Users should ensure that their system clock is properly set and operating correctly. LeaseMan is designed to depend upon the system clock and prepares reports based on the system date. To verify your system time settings are correct, follow these steps:

1. Click the **Start** button in Windows
2. Select **Settings > Control Panel**.
3. Double-click the **Date/Time** icon.
4. Verify date and time settings.

LeaseMan Website software is a Year 2000 compliant product. The following criteria were used to meet Year 2000 compliance (in accordance with Microsoft Corp. recommendations) which can be found at Microsoft's Web site.

- LeaseMan stores and calculate dates with a 4-digit format throughout its operational range.



- LeaseMan will recognize year 2000 as a leap year and will execute leap year calculations correctly.
- LeaseMan does not use special values for dates within their operational range of data.
- LeaseMan will function into the 21<sup>st</sup> century through the end of year 2035.

To avoid confusion and ambiguity LeaseMan forces users to enter a 4-digit year for all dates. If a client wants to populate LeaseMan's database with existing non-Year 2000 compliant systems data, PlanData Systems can create data transfer utilities to facilitate proper data conversions.

All dates in the system are displayed and printed in 4-digit year format. The only exception is ad-hoc reports, which are fully user definable, including date formatting.

## Comments

The **Comments** section allows you to enter miscellaneous information related to the record that you feel is important. To enter information to any of the fields, click the **Edit** icon, located on the toolbar. Click in a field and type in the information.

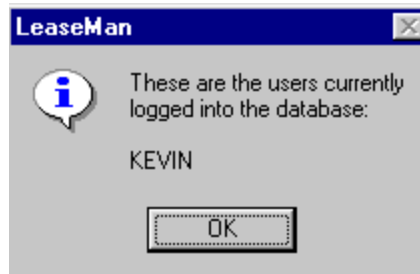
Not only can these fields store user information, but the field names are also user-definable. To modify field names click on the **Edit** icon and make your changes to the comment.

You might want the **Comments** section to print out with the rest of the Property Summary report. To do this, select **File > Setup** and choose the **Project** tab. Place a checkmark next to the statement, "**Print Comment section in reports.**"

The screenshot shows the LeaseMan software interface. The title bar reads "LeaseMan - C:\LEASEMAN\SAMPLE\SAMPLE.MDB - [Comments]". The menu bar includes "File", "Edit", "View", "Report", "Administration", and "Help". The toolbar contains icons for "Search", "Find", "Previous", "Next", "List", "Save", "Cancel", "Delete", "Print", "Zoom", "Refresh", and "Return". The main window area displays "Record ID: 001298" and three text input fields. The first field contains the text "This lease is going very well". The status bar at the bottom shows "Cancel changes", "CAPS", "NUM", "INS", "7/18/00", and "2:42 PM".

## Logged Users

LeaseMan allows the Administrator to see which users are currently logged on to the system. Some administrative tasks require that the Administrator open projects exclusively. In order to open a project, determine that no other user has the database open. To do this, go to Administrate > Logged Users. You will see a small screen pop up, telling you who is currently logged on.



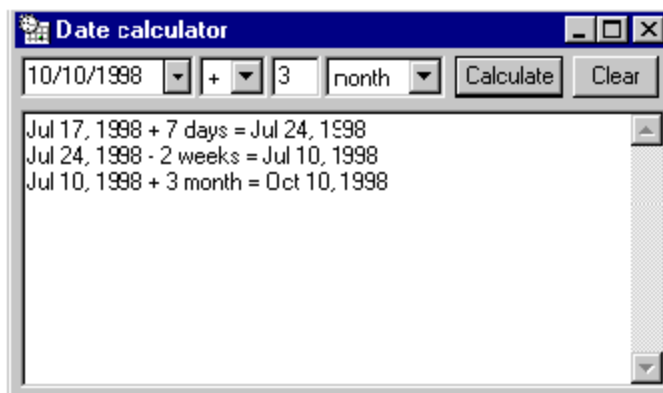
## Data Entry Issues

One of LeaseMan's important features is the ability to print out as much pertinent information about a property record desired and place it all on one page. This makes it easy to compare records, and also to look at many key aspects of one record at a glance. In order to accomplish this, PlanData has spent much time on the design of the Property Summary Report, which will present as much information in an orderly fashion as possible. **PlanData strongly suggests that you do not enter data in all uppercase letters. Instead, use both upper and lowercase.** This is in order to save room on the printed Property Summary Report, and to make the report more readable.

## Date Calculator

For your convenience, we have included a date calculator in LeaseMan. The Date Calculator allows you to add or subtract any number of days, weeks, months, or years from any given date.

To open the Date calculator click on date box  located on the Status bar.



## Finding Records

When the **Search** button on the toolbar is active, it can be used to locate a record. Click on the **Search** button and the **Select a Record** window with all available records will pop-up. Scroll through the list of records to select the one you want to view. To display your selection in the Lease Summary window, double-click on the record, or click the **Select Record** button located at the bottom of the window. Press **Escape** or just close the form if do not want to select a record. To help you find a record on the grid, click on a column header to sort records by ascending or descending order.

## Lease Summary Menu

The LeaseMan Summary menu is designed as a graphical user interface (GUI) that will enable you to open property records and specific sections of property data with the click of the mouse. Divided into three sections that are linked together, you can easily access all your property data.

The "Tree View" directory displays your corporate hierarchy structure as folders and files sorted by either hierarchy, location, and status. This diagram is designed to allow you to easily navigate through your property records, along with any documents or contact records that you might have "attached" to a property record. To select a property, double click on a folder to expand the tree to the next level.

The center screen menu is designed to look like a printed property summary report. To open a specific piece of data for a selected record, choose the folder and file from the tree view directory, and then click on your selection on the middle of the screen. Alternatively, you can open any section of the Property summary by selecting **View** located on the menu bar.

The upper right corner of the screen displays the active report and the important information of property identification. It reflects the property that is currently selected on the "Tree View."

The Status Bar, at the bottom of the screen, displays the current date and time, **Caps**, **NumLock**, and **Insert**. If active they will appear bold, if in-active they will appear dithered. The left-hand side is used for messages, describing the current program activity. Position the cursor on the Status bar for a display and description.

The reference tabs, at the bottom, display critical information regarding leases based on data already entered into the system.

File Edit View Reports Administration Help

Search First Previous Next Last New Edit Delete Print Actions Hierarchy Return

ABC Corporate Group

- Eastern Region
  - MidAtlantic
    - DC Office
    - Raleigh-Durham
      - 00068A - MidAtlantic Distribution Ctr
        - G00003 -
    - Richmond
  - Northeast
  - Southeast
- Unassigned
- Western Region

Hierarchy Location Status

**PlanData Systems Corp.** Data

01/23/1998 **Property Summary**

**Branch / Property ID**

Group:	Custom Group	Custom Group	Name:	CT_STAMFORD	USF:	467
Division:	North Conn Dan Salsan		Address:	22 WINTER STREET	RSF:	769
Fac:	18757-2160		Contact:	Edgar Weiss	Primary Use:	BALCB OFF

**Payment Information**

Landlord:	Connecticut Real Estate	Agent Co:	Connecticut Property Mgmt	123 Winter Street
Address:	123 Winter Street	Address:	123 Winter Street	CT, STAMFORD
City/State/Zip:	Hartford, CT 06111	City/State/Zip:	Hartford, CT 06111	18757-2160
Pay To:		Pay To:	Yes	

**Site Information**

Original Occupancy:	06/20/1998	Make Date:	10/01/1998	Right to Assign:		Right to Sample:	
Term Commencement:	10/01/1998	Effective:	10/01/1998	Effective:		Effective:	
Ren Commencement:	10/01/1998	Term:	125	Left:		Party:	

**Financial Information**

Category	Year 1		Year 2		Year 3		Year 4		Year 5		Year 6		Year 7	
	Oct 1998	Oct 1997	Oct 1998	Oct 1997	Oct 1998	Oct 1997	Oct 1998	Oct 1997	Oct 1998	Oct 1997	Oct 1998	Oct 1997	Oct 1998	Oct 1997
Base Rent	180,000.00	180,000.00	180,000.00	180,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00	200,000.00
Taxes	12,500.00	12,200.00	14,200.00	14,000.00	16,000.00	16,000.00	17,000.00	17,000.00	17,000.00	17,000.00	17,000.00	17,000.00	17,000.00	17,000.00
Wk. Payment to LL	15,833.33	15,833.33	15,833.33	15,833.33	16,666.67	16,666.67	16,666.67	16,666.67	16,666.67	16,666.67	16,666.67	16,666.67	16,666.67	16,666.67
Avg. Monthly Cost	16,366.67	16,500.00	17,000.00	17,000.00	18,000.00	18,000.00	18,000.00	18,000.00	18,000.00	18,000.00	18,000.00	18,000.00	18,000.00	18,000.00
Total 12M SF	192,500	192,200	194,200	194,000	216,000	216,000	217,000	217,000	217,000	217,000	217,000	217,000	217,000	217,000

**Miscellaneous**

LL Contribution:	118125	Right to Assign:	36.8 ABOVE	Views:	Connecticut Real Estate
Free Rent:	0	Right to Terminate:	36.8 ABOVE	Garage/Driv:	NOPT/CL/BLK
Road Over/To:	30000 L. Lease	Relocation/Clause:	36.8 ABOVE	Phone System:	IF TO INHAUL

**Usage**

Category	Area	Number of		Percent	Area per	Comments
		Occupants	Rooms			
Build Over	16	3.00	16	15.44		Phone System
Parking Spaces	12.00	12.00.00	12.00	14.00		

**Comments**

Observation: Occup. violation  
 Invention: Security Report; Connecticut Real Estate amen violation; Connecticut Real Estate amen violation; Connecticut Real Estate amen violation  
 Other: Connecticut Real Estate amen violation; Connecticut Real Estate amen violation

**Approvals**

Site Address	Make up	Occupants	Occupant	Comments
18757-2160	10/01/1998	10/01/1998	10/01/1998	

Lease Info. Contacts(2) Documents(1) Action Items(1) Alerts(0)

Move to the last record CAPS NUM INS

## LeaseMan Summary Menu

The LeaseMan Summary menu is designed as a graphical user interface (GUI) that will enable you to open property records and specific sections of property data with the click of the mouse. Divided into three sections that are linked together, you can easily access all your property data.

The "Tree View" directory displays your corporate hierarchy structure as folders and files sorted by either hierarchy, location, and status. This interface is designed to allow you to easily navigate through your property records, along with any documents or contact records that you might have "attached" to a property record. To select a property, click on a folder to expand the tree to the next level.

The center screen of the LeaseMan summary menu is designed to look like a printed property summary report so that people who are familiar with the actual report can easily find the same

information in the system as well. To open a specific section of data for a selected record, choose the folder and file from the tree view directory, and then click on your selection on the middle of the screen. Alternatively, you can open any section of the Property summary by selecting **View** located on the menu bar.

The upper right corner of the screen displays the active property record along with the important information of property identification (i.e. address, RSF, expiration, etc.). It reflects the property that is currently selected on the "Tree View."

The Status Bar, at the bottom of the screen, displays the current date and time, **Caps**, **NumLock**, and **Insert**. If active they will appear bold, if inactive they will appear dithered. The left-hand side is used for messages, describing the current program activity.

The reference tabs, at the bottom, display critical information regarding leases based on data already entered into the system.

## Modifying Company Structure

To modify the company's structure go to the hierarchy screen by clicking the **Hierarchy** button on the toolbar, or selecting **View > Hierarchy** from the menu bar.

To restructure the hierarchy, you can drag and drop branches on divisions, and divisions on groups.

For example, to move branch "MIAMI" from the Southeast Division to the Southwest Division:

1. Click on "MIAMI."
2. Drag and drop it into the Southwest Division folder.

Attempts to drop a branch on another branch or group, or rearranging divisions will fail.

When you move a division to a new group (level 2 item to a new level 1 item), all branches (level 3 items) and related property records that belong to that division will move along with it.

## Editing Project Tables

The Administrator has permission to modify data in the database tables directly by selecting **Administration > Edit Project Tables**. A list of all tables in the system will be presented, where you can select the specific table to modify. Select a table and click the **OK** button. The table will display, click on the **Edit** button to make changes.

## Property Performance Information

If you are interested in tracking down and reporting on property performance and cost/profit issues, (i.e. for retail properties) performance information can be entered in the Performance screen on a lease by lease basis.

Locate the lease you want to work with and select **View > Performance** from the menu bar. The form will be presented and performance data can be entered in the grid. To edit any of the

information, click on the **Edit** icon located on the tool bar. The second column specifies when money inflow starts, the third column specifies the frequency of payments, and the last one allows entering the amount of each payment.

The list of performance categories is maintained by the system administrator, and can be accessed through **Administration > Lookup Tables > Performance Lookup**. Each category can be assigned a general ledger number, tying performance information with other financial data and generating cost/profit reports.

## Setting up Alerts

To set up the alerts, go to **File > Setup** and select the **Alerts** tab.

Check "**None**" to specify no alerts.

Checking "**All**" will cause all generated messages to appear.

Checking "**Mine**" will show messages only related to the current user.

Alerts on Action Items and Lease Dates are generated automatically by LeaseMan based on lease information entered. "**Mine**" for lease dates and action items means that only events for leases assigned to this user will be generated. Leases are considered to be assigned to a user if this user either prepared this lease or is the lease administrator.

The Alerts screen only appears at the start of the program. However, to view the alerts at another time while working with the system, select **View > Alerts** located on the main menu bar.

## System Overview / Getting Started

While this help file describes how to operate the system, the methods we use are only examples to perform operations. Alternatively, functions may be performed in numerous methods. Once you are familiar with the system, varied methods will become apparent. With experience, you can decide which method is best for you.


### To attach a file to a lease:

Right-click on the lease icon  in the Tree View that you want to assign a file to.

Select **Attach Document** from the pop-up list. The **Open** dialogue box will appear.

Navigate through your folders to find your file.

Select the file and click on **OK**.

To review the file information you attached, double-click the attachment icon , or right-click on it and select **Go to document** item. LeaseMan will launch the appropriate software application (provided it is installed on your system) to view your attachment. Exit the program to return to LeaseMan.

LeaseMan allows you to add comments to your documents, that will appear along with the file

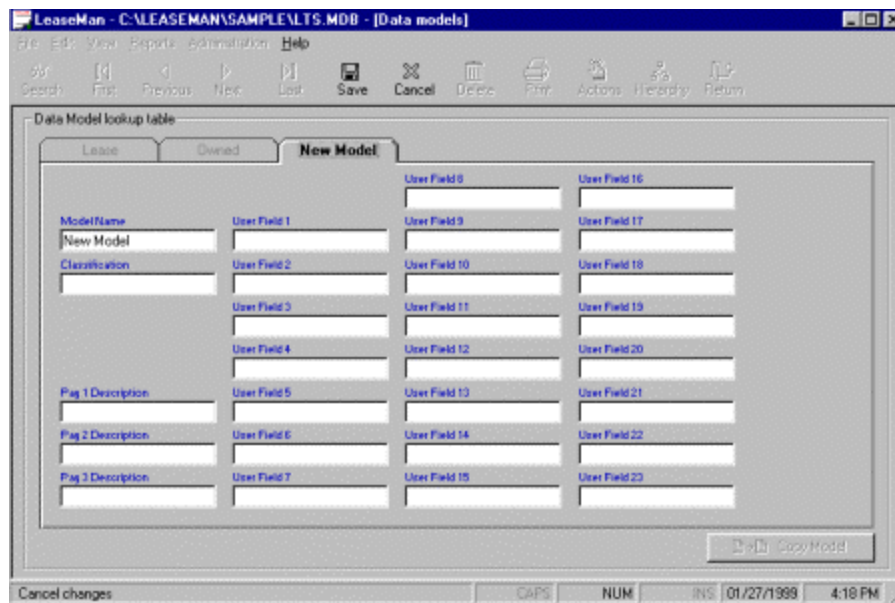
information on the Hierarchy.

To add a comment to a document, right-click on the document and select **Edit comments**. Type your comment in the space provided.

To create a new Data Table tab:

Select **Administration > Lookup Tables > Data Model** from the main menu. The Data model window will open.

Click on the **New** icon, located on the toolbar. A **New Model** tab will appear, and the Model Name will be highlighted. Begin typing the name of your new model. For this example use the default "**NEW MODEL**" title.

The screenshot shows a software window titled "LeaseMan - C:\LEASEMAN\SAMPLE\LT5.MDB - [Data models]". The window has a menu bar with "File", "Edit", "View", "Reports", "Administration", and "Help". Below the menu bar is a toolbar with icons for Search, Find, Previous, Next, List, Save, Cancel, Delete, Print, Actions, Help, and Return. The main area is titled "Data Model lookup table" and contains three tabs: "Lease", "Owned", and "New Model". The "New Model" tab is active and shows a grid of 23 text input fields. The first field is labeled "ModelName" and contains the text "New Model". The other fields are labeled "User Field 1" through "User Field 23". At the bottom of the window, there is a status bar with the text "Cancel changes", "CAPS", "NUM", "INS", "01/27/1999", and "4:18 PM".

#### Example of Data Table with new tab, "New Model."

Now that you have created the New Model, it is time to start defining the User fields. LeaseMan allocates 23 fields for you to define. When you have completed defining several of the fields remember to click on the **Save** icon, located on the toolbar.

Click within the **User Field 1** text box. The cursor will blink in the field signaling that you are ready to define this field. You can customize the fields according to your company needs.

Click on the **Save** then **Return** icon, located on the toolbar.

Select **Edit > Add New Record** from the main menu. The **New Record** dialogue box will open.

Click on the drop-down arrow next to the **Model** text box, then select "**New Model.**"

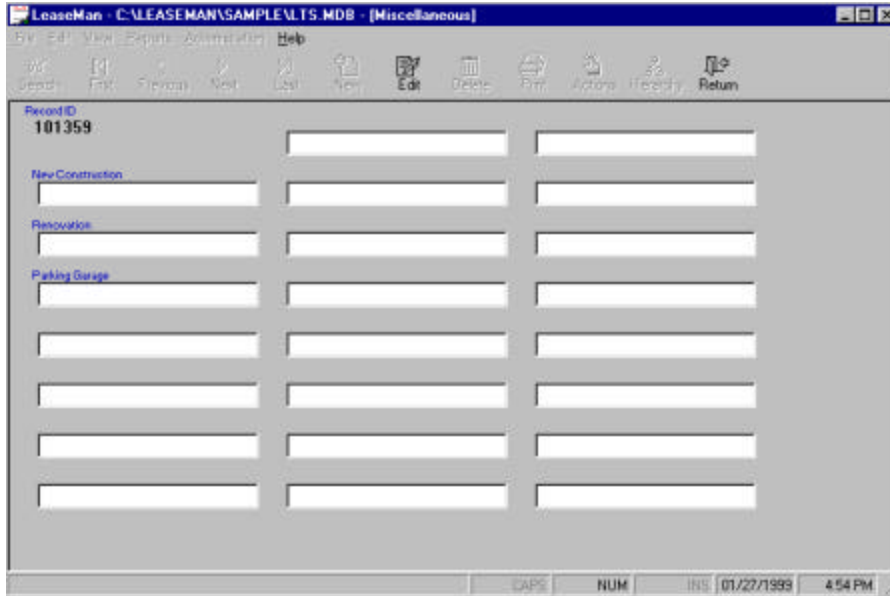
Click on the drop-down arrow next to the **Branch** text box and select the Branch that this record will be assigned to.

Select a Term commences and Status for this record.

Click on the **OK** button.

To view the New model, place the cursor over Miscellaneous on the Property Summary menu


and click. The Miscellaneous window will open and your new user defined fields will be prepared for data entry.



**Example of Miscellaneous window with three new defined fields.**

To type data into the newly created field, click on the **Edit** icon.

Type in the data and click the **Save** then **Return** icon to complete changes.

To view the New table, click on the Preview summary button  **Preview summary**, on the Summary menu. Scroll down the report to the Miscellaneous section; increase the magnification to 100% to view the report.

## To setup your database information:

On the main menu select **FILE > SETUP**, to open the Setup window.

Click on the **Company** tab.

Fill in each of the text fields with the information you want to appear on your reports.

This dialogue box will allow you to change the name of the Group, Division, and Branch, however it is highly recommended that you leave these titles at this time. After you are familiar with the structure of the system, and there is a need, you may return to this window and change these settings at a later time.

## Tree View Icons

Property leases are represented differently in the tree view. Depending on the lease status, LeaseMan will use a different icon for easy identification.



Active lease





Archived lease



Canceled lease



Preliminary lease

Each lease can have an unlimited number of contacts and documents assigned to it. Each contact and document is represented with its own type of icon:



Assigned contact - You can assign unlimited contacts

to records



Attached document - You can attach an unlimited number of documents by Windows - registered applications on your system. Examples include word processing documents and spreadsheets.

Insert Generated Index here